

PeaceHealth

The Story of a Hospital Expansion Project in Ketchikan, Alaska

A LOGISTICAL NIGHTMARE SOLVED WITH THE CME TURN-KEY DELIVERY SERVICES:



Average new hospital daily
revenue **\$125,000 – \$300,000**

BREADTH OF PRODUCT

CHALLENGES:

The project required management of 62 manufacturers and 2000+ items

CME SOLUTION:

CME provided PeaceHealth with 1 detailed quote, allowing them to submit 1 purchase order. CME managed placing all of the manufacturer purchase orders on PeaceHealth's behalf



62
MANUFACTURERS



1
QUOTE

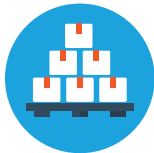


2000+
ITEMS



1
PURCHASE ORDER

LOGISTICAL SOLUTIONS



CHALLENGES:

Needing to manage 500+ pallets of product, there was limited warehousing available on the island, barges ran 2x a week, roads were narrow with no highway access and no available delivery trucks

CME SOLUTIONS:

CME rented warehouse space in Seattle and barged product into a second small warehouse in Ketchikan

Small trucks were ferried over to the island every Monday and returned on Friday for equipment delivery

A precise shipping and delivery schedule was developed to eliminate downtime and streamlined processes

ADAPTABILITY

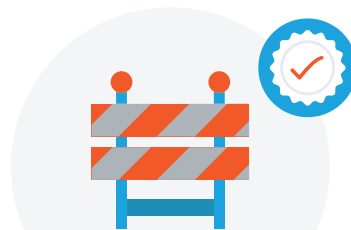
CHALLENGES:

Construction delays caused medical equipment delivery delays of over a month

CME SOLUTIONS:

CME compressed our 6 week delivery schedule to 2 ½ weeks, worked around the clock

THE RESULTS



The construction delays could have cost PeaceHealth over **3 million dollars** in lost revenue, with CME's help it **cost them \$0.00**



"It was a tremendous organizational and logistics requirement, and everyone associated with the project is very happy with the results"

Ed Scovil, Northwest Network Director, Supply Chain for PeaceHealth

