

CME MASTER DISTRIBUTOR PROGRAM

Providing equipment and services to government agencies since 1976.

Does your company have a government sales strategy? Manufacturers want to sell their products to federal government customers, but most don't have a clear plan and simply don't know where to start. Let CME assist you with a complete solution as a master distributor for government sales.

CME MASTER DISTRIBUTOR PROGRAM ADVANTAGES:

- Deep knowledge of government business
 - Over 15 years of experience
- Multiple options for ease of acquisition of your products
 - FSS
 - ECAT
 - GSA
 - SDVOSB partners for VA sales
 - Native American-owned partners for IHS
- Additional markets served
 - Facility construction
 - IO&T
 - State and municipal
- Salesforce guidance/mentoring for focused strategy
- Marketing tools
 - Key VA contacts
 - IO&T contacts
 - Construction opportunities
 - Co-branded marketing
- Comprehensive, focused strategy
- Financial stability – you get paid on time
- Single point of contact for government sales for your sales and customer service team

CME IS A CONTRACT HOLDER FOR THE FEDERAL GOVERNMENT AND MOST MAJOR GPOs



U.S. Department of Veterans Affairs

VA FSS Med/Surg 65II-A
#36F79722D0186



U.S. Department of Defense

DoD/DLA Medical Equipment ECAT
#SPE2DH-18-D-0004

CONTACT:

Bob Charron

Government Sales Manager, CME Corp.
bcharron@cmecorp.com, 401.921.8225



Delivering a Better Experience

800.338.2372 | cmecorp.com